**Discovery questionnaire**

Please complete the following questions to enable me to have a deeper insight into how I can serve you on our free 30 minute Skype discovery call.

1. I am an (insert what you do e.g. life coach)
2. In a sentence or two please describe the core issue you have and want to change:
3. What are your top 3 BIGGEST Challenges in your life now?
4. Which one of the above challenges is the BIGGEST and the one you most want to solve now?
5. What really frustrates you?
6. Do you work on or in your business part time or full time?
7. How long have you been in your current business? What was your career before becoming an entrepreneur?
8. Have you set yourself business and personal goals?
9. What’s your next Big personal goal?
10. If you had a tested and proven plan how long would it take you to achieve this goal?
11. What’s something FUN you really love to do…?
12. When you start achieving your biggest goal what are you going to be able to do that you were not doing right now?
13. Who’s your favourite hero or role model and why?
14. Have you invested in your personal development? If so detail the training/books/seminars/workshops/conferences.
15. Why is it the right time for you to change your life now?
16. What do you hope to achieve in the 1-2-1 with me?

Your name……………………………………………………………………………………………..

Your Skype name……………………………………………………………………………………..

Your Mobile number………………………………………………………………………..

Please email the completed questionnaire back as soon as possible and then you will be sent a link to book your call, please be aware there may be a delay due to demand, and limited availability.